



ALABAMA
FLORIDA
GEORGIA
N. CAROLINA
TENNESSEE

White Electrical is a leader in the electrical construction industry in the Southeast. For over 100 years, White Electrical has taken pride in keeping pace with the latest advancements in technology, honoring our values by bringing a dedication to safety and integrity to every job. White Electrical is 100% employee-owned. Our employee owners are our most valuable resource; they are center stage in our growing and dynamic company. Our core values established for the decisions we make are as follows:

Safety: We believe a safe workplace is our moral obligation. We protect people.

Integrity: We operate with honor in all circumstances. We do the right thing.

Ownership: We are dependable and take personal responsibility. We see things through.

Teamwork: We are dedicated to the success of the team. We value each other.

Estimator

Reports to: Chief Estimator/Senior Estimator

Under general direction the Estimator supports the estimating process for electrical construction projects of varying size and complexity. This role is responsible for reviewing bid opportunities, performing detailed takeoffs, developing accurate estimates, coordinating vendor pricing, and supporting successful project turnover to project management teams.

The Estimator plays an important role in preconstruction and business support by helping ensure estimates reflect accurate scope, labor productivity, schedules, and contract requirements. This position works closely with senior estimators, project management, business development, and operations to support project pursuit and execution while upholding safety and quality.

General Responsibilities:

- Preserve the integrity of 115+ years of serving the interests of our customers and shareholders and enhancing the professional reputation of the Company
- Foster a superior customer service attitude across all employees and sites.
- Support and help drive utilization of various Company initiatives and technologies.
- Embrace and encourage usage of company support resources
- Coordinate efforts with multiple branches, Directors, Branch Managers, and 1910 Legacy team members to implement plans and policies to achieve overall objectives and ensure operating results
- Understand, embrace, and embody the Company culture of training, supporting, and developing employees to reach their highest potential.

A Safe Workplace is our Moral Obligation

– Since 1910 • 400 Interstate North Parkway, Suite 750 • Atlanta, GA 30339 • P: 678.831.8500 • www.white-electrical.com

Specific Roles and Responsibilities:

Estimating & Bid Support:

- Prepare detailed electrical estimates for projects of varying size, scope, and complexity.
- Review bid opportunities and support evaluation of project scope, labor requirements, schedules, and overall feasibility.
- Review plans, specifications, addenda, and contract documents to ensure complete and accurate scope coverage.
- Maintain organized estimate files, bid documents, and supporting documentation throughout the estimating process.
- Follow established estimating standards, procedures, and best practices.

Estimate Development & Execution

- Perform detailed material and labor takeoffs using Accubid and related estimating tools.
- Solicit, review, and validate vendor and equipment pricing to ensure scope alignment and competitiveness.
- Develop clear scopes of work, clarifications, and assumptions for each estimate.
- Collaborate with management to finalize pricing, markups, and bid strategy.
- Submit completed estimates and required bid documentation to clients.

Labor & Compliance Awareness

- Apply applicable wage rates, tax requirements, work rules, and jurisdictional considerations to estimates.
- Understand labor productivity considerations and coordination requirements unique to electrical construction work.
- Support compliance with federal, state, and local labor regulations and bid requirements.

Project Handoff & Support

- Participate in estimate turnover meetings with project management upon project award.
 - Support project teams with budget clarification, value engineering options, and change order pricing.
 - Assist with preconstruction planning, schedules, and constructability reviews as needed.
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Collaboration & Customer Support

- Work collaboratively with senior estimators, Business Development, Project Management, and Operations teams.
- Assist branches and regions with estimating support when required.
- Participate in client meetings, jobsite walks, and pre-bid walkthroughs as necessary.
- Help maintain positive working relationships with vendors, suppliers, subcontractors, and customers.

Qualifications:

- Proven experience (minimum 3-5 years) in construction estimating, project coordination, or related work within the electrical contracting industry.
- Proficiency with Accubid (preferred), Microsoft Excel, and Microsoft Word.
- Working knowledge of electrical systems, construction means and methods, and industry standards.
- Ability to interpret drawings, specifications, addenda, and contract documents.
- Understanding of project schedules, sequencing, and coordination with other trades.
- Proficiency in construction software and industry-specific tools (e.g., Accubid, Bluebeam, Microsoft Office).
- Familiarity with relevant building codes, regulations, and safety standards.
- Ability to develop and maintain relationships with vendors, suppliers, and subcontractors.
- Familiarity with negotiated work, design-build, design-assist, and hard-bid projects.
- Detail-oriented with a focus on delivering accurate, high-quality work.
- Strong organizational, analytical, and problem-solving skills.
- Ability to provide timely, reliable, efficient, and courteous communication to internal and external clients.
- Bachelor's degree in Engineering, Construction Management, or a related field, relevant industry experience and training, or an equivalent combination of experience and education.

Work Environment:

- Office based with periodic jobsite visits.
- May require occasional travel for pre-bid meetings, jobsite walks, or branch support.